

#### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

# 2014 COMPETITIVE 4% FEDERAL AND STATE CREDIT APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS

May 5, 2014 Version

#### II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: Neighborhood Partners, LLC

PROJECT NAME: Heritage Commons Phase 2

# PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION

Cashier's Check Only

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$416,938 annual Federal Credits, and

\$1,613,089 total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at the following stages: for readiness to proceed requirements if applicable; and after the project is placed-inservice.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (g). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the sponsor beyond the

application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement if I am requesting housing type competitive points, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 10 years, free of charge (except child care). I understand that misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22 and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I agree that TCAC is not responsible for actions taken by the applicant in reliance on a prospective Tax Credit reservation or allocation.

Dated this 16th day of June, 2014 at
Davis , California.
By(Original Signature)
Luke Watkins (Typed or printed name)  Principal, Neighborhood Partners, LLe (Title)
ACKNOWLEDGMENT
STATE OF)
COUNTY OF)
Onbefore me,
, who proved to me on the basis of satisfactory evidence) to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument. I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.  WITNESS my hand and official seal.
Signature(Seal)

Local Jurisdiction:	City of Dixon
City Manager:	Jim Lindley *
Title:	City Manager
Mailing Address:	600 East A Street
City:	Dixon
Zip Code:	95620
Phone Number:	(707) 678-7000 Ext. 101
FAX Number:	(707) 678-0960
E-mail:	jimlindley@ci.dixon.ca.us

<sup>\*</sup> For City Manager, please refer to the following the website below: http://events.cacities.org/CGI-SHL/TWSERVER.EXE/RUN:MEMLOOK

# II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

A.	Application Type Application type: Preliminary Reservation Prior application was submitted but not selected? If yes, enter application number: TCAC # CA - 14 - 830  Has credit previously been awarded? Is this project a Re-syndication of a current TCAC project? If yes to either question above, enter the current application number and the amount currently allocated and being returned, if applicable:  TCAC # CA Federal Credit: State Credit:
	If State Credit is requested, is this State Farmworker Credit?  No
В.	Project Information Project Name: Heritage Commons Phase 2 Site Address: 193 Heritage Lane If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)
	City: Dixon County: Solano Zip Code: 95620 Census Tract: 2534.02 Assessor's Parcel Number(s): 0116-130-030  Special Needs Project located in a DDA or QCT: No
	Special Needs with 130% basis & State Credits: Project is a Scattered Site Project: Project is Rural as defined by TCAC Regulation Section 10302(jj):  *Accurate information is essential; the following website is provided for reference: https://www.govtrack.us/congress/members/map  *Federal Congressional District:  *State Assembly District:  *State Senate District:  *  *  *  *  *  *  *  *  *  *  *  *  *
C.	Federal and State         \$416,938         \$1,613,089           (federal)         (state)
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1)) 40%/60%
E.	Housing Type Selection (Reg. Sections 10315(g) & 10325(g))  Seniors  If you selected Special Needs please list the percentage of Special Needs Units:  If between 50% and 75%, please specify other housing type construction standards that will be met:
F.	Georaphic Area (Reg. Section 10315(h))  Please select the project's geograpic area:  North & Fast Ray Region: Alameda Contra Costa Marin, Nana Solano

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#### **II. APPLICATION - SECTION 3: APPLICANT INFORMATION**

### A. Identify Applicant

Applicant is the current owner and will retain ownership:

Applicant will be or is a general partner in the to be formed or formed final ownership entity: Applicant is the project developer and will be part of the final ownership entity for the project:

Applicant is the project developer and will not be part of the final ownership entity for the project:

N/A
Yes
Yes
N/A

#### B. Applicant Contact Information

Applicant Name: Neighborhood Partners, LLC

Street Address: 2745 Portage Bay East

City: State: CA Zip Code: 95616

Contact Person: Luke Watkins

Phone: (530) 400-2927 Ext.: Fax: (530) 756-1899

Email: lukewatkins@sbcglobal.net

C. Legal Status of Applicant: Other Parent Company:

If Other, Specify: Limited Liability Company

#### D. General Partner(s) Information

**D(1)** General Partner Name: Neighborhood Partners, LLC

Street Address: 2745 Portage Bay East
City: State: CA Zip Code: 95616

Contact Person: Luke Watkins

Phone: (530) 400-2927 Ext.: Fax: (530) 756-1899

Email: lukewatkins@sbcglobal.net

Nonprofit/For Profit: For Profit Parent Company:

**D(2)** General Partner Name: Davis Senior Housing Communities, Inc.

Street Address: 2745 Portage Bay East

City: State: CA Zip Code: 95616

Contact Person: Luke Watkins

Phone: (530) 400-2927 Ext.: Fax: (530) 756-1899

Email: lukewatkins@sbcglobal.net

Nonprofit/For Profit: Nonprofit Parent Company:

**D(3)** General Partner Name: The John Stewart Company

Street Address: 1388 Sutter Street, 11th Floor

City: San Francisco State: CA Zip Code: 94109

Contact Person: Marc Slutzkin

Phone: (415) 345-4465 Ext.: Fax: (415) 614-9175

Email: mslutzkin@jsco.net

Nonprofit/For Profit: For Profit Parent Company:

# E. General Partner(s) or Principal Owner(s) Type Joint Venture

If Joint Venture, 2nd GP must be included if

applicant is pursuing a property tax exemption

Reg. Section 10327(g)(2)

95616

# F. Status of Ownership Entity

to be formed If to be formed, enter date: 9/1/2014

 $^*$ (Federal I.D. No. must be obtained prior to submitting carryover allocation package)

## G. Contact Person During Application Process

Company Name: Neighborhood Partners, LLC

Street Address: 2745 Portage Bay East
City: Davis State: CA Zip Code:

City: Davis
Contact Person: Luke Watkins

Phone: (530) 400-2927 Ext.: Fax: (530) 756-1899

Email: lukewatkins@sbcglobal.net

Participatory Role: General Partner

(e.g., General Partner, Consultant, etc.)

# II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

# A. Indicate and List All Development Team Members

Developer: Address: City, State, Zip Contact Person: Phone: Fax: Email: Attorney:	Neighborhood Partners, LLC 2745 Portage Bay East Davis, CA 95616 Luke Watkins (530) 400-2927 Ext.: (530) 756-1899 lukewatkins@sbcglobal.net  Patrick R. Sabelhaus	Architect: Address: City, State, Zip: Contact Person: Phone: Fax: Email: General Contractor:	James Zanetto 2459 Creekhollow Lane Davis, CA 95616 James Zanetto (530) 758-8801 (530) 758-8801 zanetto@dcn.org  Brown Construction, Inc.
Address: City, State, Zip Contact Person: Phone: Fax: Email:	1006 Fourth Street, 6th Floor Sacramento, CA 95814 Steve Strain (916) 444-0286 Ext.: (916) 444-3408 sstrain@sabelhauslaw.com	Address: City, State, Zip: Contact Person: Phone: Fax: Email:	West Sacramento, CA 95691 Steve Neiswonger (916) 373-9300 Ext.: (916) 374-8616 sneiswonger@brown-construction
Tax Professional: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Williams & Olds 900 University Avenue, Suite 100 Sacramento, CA 95825 Jamie Williams (916) 858-1680 (916) 858-1005 jamie@williamsandoldscpas.com	Energy Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Capitol Rating Service 1709 Adonis Way Sacramento, CA 95864 Steve Vasa (916) 804-9165 (916) 459-3666 capitolrating@surewest.net
CPA: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Williams & Olds 900 University Avenue, Suite 100 Sacramento, CA 95825 Jamie Williams (916) 858-1680 Ext.: (916) 858-1005 jamie@williamsandoldscpas.com	Investor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Enterprise Community Investment 10227 Wincopin Circle, Suite 810 Columbia, MD, 21044 Philip Porter (410) 772-2494 Ext.: (410) 772-2630 pposter@enterprisecommunity.cor
Consultant Address: City, State, Zip Contact Person: Phone: Fax: Email:	Ext.:	Market Analyst: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	M.E. Shay & Co.  1006 Fourth Street, 6th Floor Sacramento, CA 95814  Mary Ellen Shay (916) 444-0288 Ext.: (916) 444-3408  meshay@earthlink.net
Appraiser: Address: City, State, Zip Contact Person: Phone: Fax: Email:	Bartholomew Associates, Inc. 200 B Street, Suite C Davis, CA 95616 Lee Bartholomew (530) 750-1001 Ext.:	CNA Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	Ext.:
Bond Issuer: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	California Communities 2999 Oak Road, Suite 710 Walnet Creek, CA 94597 Caitlin Lanctot (925) 933-9229 Ext.: 225 (925) 933-8457 clanctot@cacommunities.org	Prop. Mgmt. Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:	The John Stewart Company 1455 Response Road, Suite 140 Sacramento, CA 95815 Nancy Hesling (916) 561-0323 Ext.: (916) 561-0326 nhesling@jsco.net

Address:	
City, State, Zip:	
Contact Person:	
Phone: Ext.:	
Fax:	
Email:	

# II. APPLICATION - SECTION 5: PROJECT INFORMATION

Α.	Type of Credit Requested  New Construction  (may include Adaptive Reuse)  Rehabilitation-Only  Acquisition & Rehabilitation  N/A  If yes, will demolition of an existing structure be involved?  If yes, will relocation of existing tenants be involved?  Note that the second of the sec
B.	Acquisition and Rehabilitation/Rehabilitation-only Projects  If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)?  If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)?  Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants?  N/A  If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist).  Age of Existing Structures  No. of Existing Buildings  No. of Occupied Buildings  No. of Stories  Current Use:
C.	Purchase Information         Name of Seller:       N/A - Already owned by General Ptr.       Signatory of Seller:         Date of Purchase Contract or Option:       Purchased from Affiliate:       No         Expiration Date of Option:       If yes, broker fee amount to affiliate?         Purchase Price:       Special Assessment(s):         Phone:       Ext.:       Historical Property/Site:       No         Holding Costs per Month:       Total Projected Holding Costs:         Real Estate Tax Rate:       Total Projected Holding Costs:
D.	Project, Land, Building and Unit Information Project Type  Single Room Occupancy: N/A Single Family Home: N/A Detached 2, 3, or 4 Family: N/A Housing Cooperative: N/A Tenant Homeownership: N/A One or Two Story Garden: N/A Townhouse/Row House: N/A Condominium: N/A Inner City Infill Site: N/A Two or More Story With an Elevator: Yes if yes, enter number of stories: 3 Two or More Story Without an Elevator: N/A if yes, enter number of stories: One or More Levels of Subterranean Parking: N/A Other: (specify here)
E.	Land  x Feet or 2.49 Acres 108,464 Square Feet  If irregular, specify measurements in feet, acres, and square feet:

F.	Building Information
	Total Number of Buildings: 7 Residential Buildings: 6
	Community Buildings: 1 Commercial/ Retail Space: N/A
	If Commercial/ Retail Space, explain: (include use, size, location, and purpose)
	Are Buildings on a Contiguous Site? Yes
	If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)?  N/A
	Do any buildings have 4 or fewer units?
	If yes, are any of the units to be occupied by the owner or
	a person related to the owner (IRC Sec. 42(i)(3)(c))?  N/A

G. Project Unit Number and Square Footage

1 Toject offit Number and oquare I octage	
Total number of units:	60
Total number of non-tax credit units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	59
Total number of low-income units:	59
Ratio of low-income units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	36,580
Total square footage of low-income units:	36,580
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
*Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total community room square footage:	2,869
Total commercial/ retail space square footage:	
Total common space square footage (including managers' units):	2,064
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
**Total Square Footage of All Project Structures (excluding commercial/retail):	41,513

<sup>\*</sup>Must be 100% to apply for State Credits

Total Project Cost per Unit
Total Residential Project Cost per Unit
Total Eligible Basis per Unit

\$227,567 \$227,567 \$206,814

# H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

Homeless/formerly homeless	N/A	
Transitional housing	N/A	
Persons with physical, mental, development disabilities	N/A	
Persons with HIV/AIDS	N/A	İ
Transition age youth	N/A	
Farmworker	N/A	
Other:	N/A	
Units w/ tenants of multiple disability type or subsidy layers,	etc., briefl	y explain:
		İ
For 4% federal applications only:		İ
Rural area consistent with TCAC methodology	Yes	

<sup>\*\*</sup>equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

# II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

# A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application	Estimated	Actual
	Submittal	Approval	Approval
Negative Declaration under CEQA			11/8/2005
NEPA			5/8/2014
Toxic Report			6/11/2013
Soils Report			6/18/2013
Coastal Commission Approval			N/A
Article 34 of State Constitution			5/22/2013
Site Plan			5/21/2013
Design Review			5/21/2013
Conditional Use Permit Approved or Required			N/A
Variance Approved or Required			N/A

	Project and Site Information
Current Land Use Designation	RM-4-PD
Current Zoning and Maximum Density	29 units per acre
Proposed Zoning and Maximum Density	Same
Does this site have Inclusionary Zoning?	Yes
Occupancy restrictions that run with the land	
due to CUP's or density bonuses?	No (if yes, explain here)
Building Height Requirements	36 feet
Required Parking Ratio	0.8 spaces per unit
Is site in a Redevelopment Area?	No

## B. Development Timetable

		Actual or Scheduled		
		Month	1	Year
SITE	Environmental Review Completed	5	1	2014
SILE	Site Acquired	12	1	2009
	Conditional Use Permit	N/A	1	
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	5	1	2013
	Grading Permit	8	1	2014
	Building Permit	8	1	2014
CONSTRUCTION	Loan Application	2	1	2014
FINANCING	Enforceable Commitment	2	1	2014
TINANCING	Closing and Disbursement	11	1	2014
PERMANENT	Loan Application	N/A	/	
FINANCING	Enforceable Commitment	N/A	1	
TINANCING	Closing and Disbursement	N/A	1	
	Type and Source: AHP - First Northern Bank	N/A	1	
	Application	3	1	2013
	Closing or Award	8	1	2013
	Type and Source: Residual Receipts - HCD HOME	N/A	/	
	Application	6	_ /	2013
	Closing or Award	2	1	2014
	Type and Source: (specify here)	N/A	_ /	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	/	
OTHER LOANS	Application	N/A	_ /	
AND GRANTS	Closing or Award	N/A	1	
AND CITATIO	Type and Source: (specify here)	N/A	_ /	
	Application	N/A	1	
	Closing or Award	N/A	/	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	/	
	Closing or Award	N/A	1	
	10% of Costs Incurred	N/A	1	
	Construction Start	N/A	/	
	Construction Completion	N/A	1	
	Placed In Service	N/A	1	
	Occupancy of All Low-Income Units	N/A	1	

# III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

# A. Construction Financing

# List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1)	Wells Fargo Bank	24	3.500%	\$7,200,000
	HCD HOME (City of Dixon)	660	3.000%	\$2,000,000
3)	First Northern Bank - AHP	660		\$1,500,000
4)	Enterprise Community Investment			\$695,300
5)	Cost Deferred to Perm. Phase			\$1,538,700
6)	Donated Land Value			\$720,000
7)				
8)				
9)				
10)				
11)				
12)				
		Total Fur	ds For Construction:	\$13,654,000

	12)				
			Total Fund	ls For Construction:	\$13,654,000
1)	Lender/Source: Wells Fargo Bank	2)	Lender/Sc	ource: HCD HOME (C	City of Dixon)
	Street Address: 45 Fremont Street		Street Add	dress: 2020 West El 0	Camino Avenue
	City: San Francisco, CA 94105		City:	Sacramento, C	A 95833
	Contact Name: Jeff Bennett			lame: Robert Rystad	
	Phone Number (415) 396-0966 Ext.:			ımber: <mark>(916) 263-1619</mark>	
	Type of Financing: Conventional Construction	n Loan		inancing: Residual Re	
	Is the Lender/Source Committed? Yes		Is the Len	der/Source Committe	d? <u>Yes</u>
3)	Lender/Source: First Northern Bank - AHP	4)		ource: Enterprise Con	
	Street Address: 195 N. First Street		Street Add	dress: 10227 Wincopi	
	City: Dixon, CA 95620		City:	Columbia, MD	21044
	Contact Name: Jeff Adamski			lame: Philip Porter	
	Phone Number (707) 678-7875 Ext.:			ımber: <mark>(410) 772-249</mark> 4	Ext.:
	Type of Financing: AHP Deferred Loan			inancing: Equity	
	Is the Lender/Source Committed? Yes		Is the Len	der/Source Committe	d? No
5)	Lender/Source: Cost Deferred to Perm. Phas	se 6)	Lender/Sc	ource: Donated Land	Value
	Street Address:		Street Add	dress:	
	City:		City:		
	Contact Name:		Contact N		
	Phone Number Ext.:		Phone Nu		Ext.:
	Type of Financing:		Type of Fi		
	Is the Lender/Source Committed? Yes		Is the Len	der/Source Committe	d? Yes
7)	Lender/Source:	8)	Lender/Sc	ource:	
	Street Address:		Street Add	dress:	
	City:		City:		
	Contact Name:		Contact N		
	Phone Number Ext.:		Phone Nu		Ext.:
	Type of Financing:		Type of Fi		
	Is the Lender/Source Committed? No		Is the Len	der/Source Committe	d? No

9) Lender/Source:		10) Lender/Source:	
Street Address:		Street Address:	
City:		City:	
Contact Name:		Contact Name:	
Phone Number	Ext.:	Phone Number:	Ext.:
Type of Financing:		Type of Financing:	
Is the Lender/Source Committed?	No	Is the Lender/Source Committed?	No
11) Lender/Source:		12) Lender/Source:	
Street Address:		Street Address:	
City:		City:	
		O.L.y.	
Contact Name:		Contact Name:	
Contact Name: Phone Number	Ext.:		Ext.:
	Ext.:	Contact Name:	Ext.:

# III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

# A. Permanent Financing

# List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of
	(months)	Rate	Receipts /	Service	Funds
			Deferred Pymt.		
1) HCD HOME (City of Dixon)	660	3.000%	Residual		\$5,500,000
2) First Northern Bank - AHP	660		Deferred		\$1,500,000
3) Deferred Developer Fee					\$891,387
4) Donated Land Value					\$720,000
5)					
6)					
7)					
8)					
9)					
10)					
11)					
12)					
			Total Perman	ent Financing:	\$8,611,387
Total Tax Credit Equity:					
			Total Sources of	Project Funds:	\$13,654,000

			Total Sources of Project Funds: \$13,654,000
1)	Lender/Source: HCD HOME (City of Dixon)	2)	Lender/Source: First Northern Bank - AHP
•	Street Address: 2020 West El Camino Avenue	•	Street Address: 195 N. First Street
	City: Sacramento, CA 95833		City: Dixon, CA 95620
	Contact Name: Robert Rystad		Contact Name: Jeff Adamski
	Phone Number (916) 263-1619 Ext.:		Phone Number: (707) 678-7875 Ext.:
	Type of Financing: Residual Receipts		Type of Financing: AHP Deferred Loan
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed? Yes
3)	Lender/Source: Deferred Developer Fee	4)	Lender/Source: Donated Land Value
	Street Address:		Street Address:
	City:		City:
	Contact Name:		Contact Name:
	Phone Number Ext.:		Phone Number: Ext.:
	Type of Financing:		Type of Financing:
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed? Yes
5)	Lender/Source:	6)	Lender/Source:
	Street Address:		Street Address:
	City:		City:
	Contact Name:		Contact Name:
	Phone Number Ext.:		Phone Number: Ext.:
	Type of Financing:		Type of Financing:
	Is the Lender/Source Committed? No		Is the Lender/Source Committed? No
7)	Lender/Source:	8)	Lender/Source:
	Street Address:		Street Address:
	City:		City:
	Contact Name:		Contact Name:
	Phone Number Ext.:		Phone Number: Ext.:
	Type of Financing:		Type of Financing:
	Is the Lender/Source Committed? No		Is the Lender/Source Committed? No

9)	Lender/Source:		10) Lender/Source:	
	Street Address:		Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number	Ext.:	Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Com	nmitted? No	Is the Lender/Source Co	ommitted? No
11)	Lender/Source:		12) Lender/Source:	
	Street Address:		Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number	Ext.:	Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Com	nmitted? No	Is the Lender/Source Co	ommitted? No
B.	Will project receive basis of the build CDLAC Allocation? Date application was Date application was Estimated date of B Percentage of aggre	tax-exempt bond financing ding(s) (including land) in the submitted to CDLAC (not approved by CDLAC:	e bonds? (Reg. Section 10326(e	Yes Yes 3/21/2014 5/21/2014  11/1/2014 555.00%
	Name of Bond 1880	si (iveg. Section 10320(e)(	Camorna Comm	
		redit Enhancement?		No
		entity providing the Credit E	Enhancement:	
	Contact Person:			
	Phone:	Ext.:		
		cement is being provided?	(select one)	
	(specify here)			

## **III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION**

#### A. Low Income Units

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
, ,	. ,	Proposed	Total Monthly	, ,	Monthly Rent	% of Targeted	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Area Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
1 Bedroom	6	\$403	\$2,418	\$28	\$431	30%	30.0%
1 Bedroom	43	\$547	\$23,521	\$28	\$575	40%	40.0%
1 Bedroom	10	\$691	\$6,910	\$28	\$719	50%	50.0%
Total # Units:	59	Total:	\$32,849		Avorago	40.7%	
TOTAL # UTIES:	อย	i otai:	<b></b> გა∠,049		Average:	40.770	

#### B. Manager Units

State law requires an onsite manager's unit for projects with 16 or more residential units.

TCAC Regulation Section 10326(g)(6) requires at least 1 manager's unit for every 80 residential units.

Special Needs projects may demonstrate 24-hour desk staffing in lieu of an onsite manager's unit.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
2 Bedrooms	1		
Total # Units:	1	Total:	

No Special Needs project with 24-hour desk staffing

#### C. Market Rate Units

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	·

Aggregate Monthly Rents For All Units:	\$32,849
Aggregate Annual Rents For All Units:	\$394,188

# D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	
Length of Contract (years):	
Expiration Date of Contract:	
Total Projected Annual Rental Subsidy:	

#### E. Miscellaneous Income

Annual Income from Laundry Facilities:	\$3,120
Annual Income from Vending Machines:	
Annual Interest Income:	
Other Annual Income: (specify here)	
Total Miscellaneous Income:	\$3,120
Total Annual Potential Gross Income:	\$397,308

#### F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO / STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:	0.00.0	\$8	2 5 1 (	O DIX	. 5.1	() = (
Water Heating:						
Cooking:		\$6				
Lighting:		\$7				
Electricity:		\$7				
Water:*						
Other: (specify here)						
Total:		\$28				

<sup>\*</sup>PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

# Name of PHA or California Energy Commission Providing Utility Allowances:

Solano County Housing Authority

## G. Annual Residential Operating Expenses

Administrative	Advertising:	\$1,000
	Legal:	\$1,000
	Accounting/Audit:	\$14,500
	Security:	\$2,000
	Other: Telephone & Answering Service	\$8,000
	Total Administrative:	\$26,500
		• • • • • • •
Management	Total Management:	\$30,240
I I C II C I	le	
Utilities	Fuel:	<b>(10.000</b>
	Gas:	\$10,000
	Electricity:	\$18,000
	Water/Sewer:	\$24,000
	Total Utilities:	\$52,000
Downell /	On site Manager:	¢29,000
Payroll / Payroll Taxes	On-site Manager:  Maintenance Personnel:	\$38,000 \$18,000
rayiuii iaxes	Other: Payroll Taxes & Employee Benefits	\$24,225
	Total Payroll / Payroll Taxes:	\$80,225
	Total Insurance:	\$15,000
	Total Inourance.	ψ10,000
Maintenance	Painting:	\$1,200
	Repairs:	\$25,000
	Trash Removal:	\$8,000
	Exterminating:	\$3,000
	Grounds:	\$7,500
	Elevator:	\$6,000
	Other: (specify here)	
	Total Maintenance:	\$50,700
Other Expenses	Other: Computer Charges	\$3,000
	Other: Miscellaneous Office Expenses	\$3,000
	Other: Misc. Taxes, Licenses & Permits	\$500
	Other: Meetings & Conventions	\$500
	Other: Tax-Exempt Bond Compliance Fee	\$5,000
	Total Other Expenses:	\$12,000

## **Total Expenses**

Total Annual Residential Operating Expenses:	\$266,665
Total Number of Units in the Project:	60
Total Annual Operating Expenses Per Unit:	\$4,444
Total 3-Month Operating Reserve:	\$66,666
Total Annual Internet Expense (site amenity election):	*
Total Annual Services Amenities Budget (from project expenses):	
Total Annual Reserve for Replacement:	
Total Annual Real Estate Taxes:	\$1,200 *

<sup>\*</sup> Please include in the identified lines on <u>THIS</u> page and <u>NOT</u> on any of the line items on Page 18. Please note that these will still need to be included when determining the net cash flow in the 15 year proforma.

## H. Commercial Income\*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
Total Annual Commercial/Non-Residential Net Income:	

<sup>\*</sup>The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

# III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

## A. Inclusion/Exclusion From Eligible Basis

If landa	Funding Source r is not funding sour		Included in Eligible Basis	
	DME, CDBG, etc.) <u>NC</u>		Yes/No	Amount
	npt Financing		Yes	\$7,200,000
Taxable	Bond Financing	N/A		
HOME In	vestment Partnership	Act (HOME)	Yes	\$5,500,000
Commun	ity Development Block	(Grant (CDBG)	N/A	
RHS 514			N/A	
RHS 515			N/A	
RHS 516			N/A	
RHS 538	}	N/A		
HOPE VI			N/A	
McKinney	-Vento Homeless Assista	ance Program	N/A	
MHSA			N/A	
MHP			N/A	
Redevelo	opment Set-aside Fund	ds	N/A	
FHA Risk	Sharing loan?	No	N/A	
State:	(specify here)		N/A	
Local:	Inclusionary Land Donation	١	No	\$720,000
Private:	AHP - First Northern Bank		Yes	\$1,500,000
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	

## B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

## C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy):	
RHS 538:		State / Local:	
HUD Section 8:		Rent Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:			
Will the subsidy contin	nue?: No	Other: (specify here)	
If yes enter amount:		Other amount:	

# III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

## A. Threshold Basis Limit

	Unit Size	Unit Basis Limit	No. of	Units	(Basis) X (No. of Units)
	SRO/STUDIO	\$197,294			
	1 Bedroom	\$227,478	5:	9	\$13,421,202
	2 Bedrooms	\$274,400	1		\$274,400
	3 Bedrooms	\$351,232			
	4+ Bedrooms	\$391,294			
		TOTAL UNITS:	6	0	
		TOTAL UNADJUSTED THE	RESHOLD BA	ASIS LIMIT:	\$13,695,602
				Yes/No	
(a)	Plus (+) 20% basis adjus	stment for projects paid in whole	or part out	No	
	of public funds and requ	ired by a public awarding body to	pay state		
(b)	Plus (+) 7% basis adjust	ment for new construction projec	ts required	No	
	to provide parking benea	ath residential units (not "tuck und	der" parking)		
	or through construction of	of an on-site parking structure of	two or more		
	levels.				
(c)	Plus (+) 2% basis adjust	ment for projects where a day ca	re center is	No	
	part of the development.				
(d)	Plus (+) 2% basis adjust	ment for projects where 100 perc	ent of the	No	
	units are for Special Nee				
(e)		adjustment for projects applying		No	
		n 10326 of these regulations that	include one		
		n the section: Item (e) Features.			
(f)		associated costs or up to a 15%		No	
	adjustment for projects r	equiring seismic upgrading of exi	sting		
		ts requiring toxic or other enviror			
		the project architect/ engineer +	costs.		
	If Yes, select type: N/A				
(g)		ent impact fees required to be pai		No	
		rtification from local entities asse	ssing fees		
	also required.				
(h)		stment for projects wherein at lea		No	
		units are serviced by an elevator			
(i)	` '	ment for each 1% of units income	e-targeted to	Yes	
	50% to 36% of AMI				\$12,189,086
<u> </u>	Affordable Units: 59	Total Affordable Units @ 50% to 36%			
(j)		ment for each 1% of units income	e targeted to	Yes	фо <b>7</b> 00 / 00
	35% of AMI and below				\$2,739,120
	Affordable Units: 59	Total Affordable Units @ 35% of AMI or			400 000 000
		TOTAL ADJUSTED THE	RESHOLD B	ASIS LIMIT:	\$28,623,808

# **HIGH COST TEST**

Total Eligible Basis	\$12,408,858
Percentage of the Adjusted Threshold Basis Limit	43.352%

#### ITEM (e) Features

# REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual electricity use (dwelling and common area meters combined). If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be 45% or more energy efficient than current Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigated only with reclaimed water, greywater, or rainwater (excluding water used for community gardens).

  Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, ceramic tile, or natural linoleum in all common areas. Threshold Basis Limit increase 2%.
- N/A 9 Meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV COURCES AND LICES BURGET	CECTION 4	COLIDOES A	ND HEEG BUD	CET						Daww	anant Carres	-						ı	1
IV. SOURCES AND USES BUDGET	SECTION 1:	SOURCES A	IND USES BUD	GEI	1)HCD HOME	2)First	3)Deferred	4)Donated	5)	6)	nanent Source 7)	8)	9)	10)	11)	12)	SUBTOTAL		
							Developer Fee		3)	0,	''	0)	3)	10)	'''	12)	SOBIOTAL		
					(only or Dimony	- AHP	2010.000.100												
	TOTAL																	30% PVC for	
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY														Const/Rehab	Acquisition
LAND COST/ACQUISITION																			
<sup>1</sup> Land Cost or Value	\$720,000	\$720,00	00					\$720,000									\$720,000	0.00	
<sup>2</sup> Demolition																			
Legal																			
Land Lease Rent Prepayment																			
<sup>1</sup> Total Land Cost or Value	\$720,000	\$720,00	00					\$720,000									\$720,000	8 - 10 - 100 8 - 10 - 100	
Existing Improvements Value																		00.000.000	
<sup>2</sup> Off-Site Improvements																			
Total Acquisition Cost																			
Total Land Cost / Acquisition Cost	\$720,000	\$720,00	00					\$720,000									\$720,000		
Predevelopment Interest/Holding Cost																			
Assumed, Accrued Interest on Existing Debt (Rehab/Acq)																			
Other: (Specify)																			
REHABILITATION																			
Site Work																			
Structures																			
General Requirements																			
Contractor Overhead															İ				
Contractor Profit																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)																			
Total Rehabilitation Costs																			
Total Relocation Expenses																			
NEW CONSTRUCTION																			
Site Work	\$1,137,000			\$537,000	\$600,000												\$1,137,000	\$1,137,000	
Structures	\$5,413,000			\$513,000	\$4,900,000												\$5,413,000	\$5,413,000	
General Requirements  Contractor Overhead	\$450,000 \$190,000	\$450,00 \$190,00		\$450,000 \$190,000													\$450,000 \$190,000	\$450,000 \$190,000	
Contractor Overnead  Contractor Profit	\$190,000			\$190,000													\$190,000	\$190,000	
Prevailing Wages	\$190,000	\$190,00	10	\$190,000													\$190,000	\$190,000	
General Liability Insurance	\$30,000	\$30,00	10	\$30,000													\$30,000	\$30,000	
Other: (Specify)	φου,σου	φου,σο	,0	ψου,ουυ													ψου,ουσ	φου,σου	
Total New Construction Costs	\$7,410,000	\$7,410,00	00	\$1,910,000	\$5,500,000												\$7,410,000	\$7,410,000	
ARCHITECTURAL FEES	<del>***</del> ,*********************************	<b>4</b> 1,115,55		**,********	40,000,000												<b>4</b> 1,110,000	\$1,110,000	
Design	\$275,000	\$275,00	00			\$275,000											\$275,000	\$275,000	
Supervision	\$100,000	\$100,00	00	\$75,000		\$25,000											\$100,000	\$100,000	
Total Architectural Costs	\$375,000	\$375,00	00	\$75,000		\$300,000											\$375,000	\$375,000	
Total Survey & Engineering	\$83,000	\$83,00	00	\$29,000		\$54,000											\$83,000	\$83,000	
CONSTRUCTION INTEREST & FEES																			
Construction Loan Interest	\$300,000			\$300,000													\$300,000	\$150,000	
Origination Fee	\$72,000	\$72,00	00	\$72,000													\$72,000	\$72,000	
Credit Enhancement/Application Fee																			
Bond Premium  Cost of Issuance	\$81,600	\$81,60	10	\$40,000		\$41.600											¢04 600	0.000	
Title & Recording	\$40,000	\$40,00		φ40,000		\$40,000											\$40,000	\$40,000	1
Taxes	\$25,000	\$25,00		\$10,000		\$15,000											\$25,000	\$25,000	
Insurance	\$85,000			ψ.0,300		\$85,000											\$85,000	\$85,000	
Predevt.Loan Interest & Fees	\$35,000					\$35,000											\$35,000	\$35,000	
Construction Testing	\$47,000			\$47,000		, /											\$47,000	\$47,000	
Total Construction Interest & Fees				\$469,000		\$216,600											\$685,600		
PERMANENT FINANCING																			
Loan Origination Fee																		90.000	
Credit Enhancement/Application Fee																		9	
Title & Recording	· · · · · ·																		
Taxes	·																		
Insurance																		00 100 1000	
Other: (Specify)																			

/. SOURCES AND USES BUDGET	SECTION 1:	SOURCES AN	ID USES BUDG	GET	Permanent Sources														
					1)HCD HOME (City of Dixon)	2)First Northern Bank - AHP	3)Deferred Developer Fee	4)Donated Land Value	5)	6)	7)	8)	9)	10)	11)	12)	SUBTOTAL		
	TOTAL					- AFF												30% PVC for	
	PROJECT			TAX CREDIT														New	30% PVC
	COST	RES. COST	COM'L. COST	-														Const/Rehab	
Other: (Specify)																			710441101
Total Permanent Financing Costs																			
Subtotals Forward	\$9,273,600	\$9,273,600		\$2,483,000	\$5,500,000	\$570,600		\$720,000									\$9,273,600		
GAL FEES	ψυ,Στυ,σσο	ψ0,210,000		φ2,400,000	φο,σοσ,σοσ	ψον ο,σσσ		ψ120,000									ψο,Σ10,000	Ψ0,022,000	
Lender Legal Paid by Applicant	\$50,000	\$50,000		\$50,000	1												\$50,000	\$50,000	
Other: (Specify)	\$40,000	\$40,000		\$20,000		\$20,000											\$40,000	\$20,000	
Total Attorney Costs	\$90,000	\$90,000		\$70,000		\$20,000											\$90,000	\$70,000	
SERVES	φοσισσο	φοσίοσο		<b>\$10,000</b>		<b>\$20,000</b>											φοσίοσο	ψι 0,000	
Rent Reserves																		000000000000000000000000000000000000000	
Capitalized Rent Reserves																			
3-Month Operating Reserve	\$66,666	\$66,666		\$66,666	;												\$66,666		
Investor Required Operating Res.	\$98,704	\$98,704		\$98,704													\$98,704		
Total Reserve Costs	\$165,370	\$165,370		\$165,370													\$165,370		
PPRAISAL	ψ100,070	ψ100,070		ψ100,070													ψ100,010		
Total Appraisal Costs	\$10,000	\$10,000				\$10,000											\$10,000	\$10,000	
Total Contingency Cost	\$400,000	\$400,000		\$400,000	1	ψ10,000											\$400,000	\$400,000	
HER PROJECT COSTS	Ψ-00,000	Ψ-00,000		ψ+00,000	<u> </u>												Ψ+00,000	Ψ-00,000	
CAC App/Allocation/Monitoring Fees	\$50,000	\$50,000		\$50,000	1												\$50,000	000000000000000000000000000000000000000	0000000
Environmental Audit	\$10,000	\$10,000		φου,σου	1	\$10,000											\$10,000	\$10,000	
Local Development Impact Fees	\$1,666,076	\$1,666,076		\$868.676	:	\$797.400											\$1,666,076	\$1,666,076	
Permit Processing Fees	\$65,000	\$65,000		\$000,070	1	\$65,000											\$65,000	\$65,000	
Capital Fees	φ05,000	\$65,000				\$65,000											\$65,000	\$65,000	
Marketing	\$58,172	\$58,172		\$58,172													\$58,172		1000000000
Furnishings	\$50,000	\$50,000		\$50,000													\$50,000	\$50,000	
Market Study	\$7,000	\$7,000		\$30,000	'	\$7,000											\$7,000	\$7,000	
Accounting/Reimbursables	\$10,000	\$10.000		\$10,000	1	\$7,000											\$10,000	\$10,000	
Soft Cost Contingency	\$156,782	\$156,782		\$156,782	1												\$156,782	\$156,782	
NEPA Consultant	\$20,000	\$20,000		\$100,762		\$20.000											\$20,000	\$20,000	
Lender Inspection Fees	\$10,000	* -,		\$10,000	1	\$20,000											\$10,000	\$10,000	
	\$10,000	\$10,000 \$8,000		\$8,000	/ <u> </u>												\$10,000	\$8,000	
Cost Audit	φσ,000	\$0,000		\$6,000	<b>'</b>												φσ,000	\$6,000	
Other: (Specify) Other: (Specify)																			
( 1 37	¢2 111 020	¢2 111 020		\$1,211,630		\$899,400											\$2,111,030	£2.002.050	
Total Other Costs SUBTOTAL PROJECT COST	\$2,111,030 \$12,050,000	\$2,111,030 \$12.050.000	-	\$1,211,630	\$5,500,000	\$1,500,000		\$720,000		+	-	<b>-</b>		<b>-</b>	<b> </b>		\$2,111,030	\$2,002,858 \$10,804,858	
EVELOPER COSTS	φ ι∠,∪5∪,∪00	⊅1∠,∪5∪,∪00		φ4,330,000	φυ,500,000	φ1,300,000		φ1∠∪,∪∪∪									φι∠,υου,υυυ	\$10,804,858	
Developer Overhead/Profit	\$1,604,000	\$1,604,000		\$712.613			\$891,387										\$1,604,000	\$1,604,000	
	\$1,004,000	\$1,004,000		\$7.12,613			\$691,387										\$1,004,000	\$1,004,000	
Consultant/Processing Agent																			
Project Administration																			
Broker Fees Paid to a Related Party																			
Const. Oversight by Developer																			
Other: (Specify)	£4.004.000	£4.004.000		₽740 040			\$004.00Z										£4.004.000	64 004 000	
Total Developer Costs	\$1,604,000			\$712,613	<b>65 500 555</b>	£4 F00 555	\$891,387	\$700 CCC		-	ļ	<del>                                     </del>		<del>                                     </del>	ļ		\$1,604,000	\$1,604,000	
TOTAL PROJECT COST			1	\$5,042,613	\$5,500,000	\$1,500,000	\$891,387	\$720,000		1	1	1		1	Deletera L	<u> </u>	\$13,654,000	\$12,408,858	
ote: Syndication Costs may not be															Bridge Loan		g Construction:	£40,400,050	
culate Maximum Developer Fee using UBLE CHECK AGAINST PERMANEN				5,042,613	5,500,000	1,500,000	891,387	720,000								Tota	I Eligible Basis:	\$12,408,858	

<sup>1</sup> Required: evidence of land value (see Tab 1). TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance. Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land).

<sup>&</sup>lt;sup>2</sup> Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

# V. BASIS AND CREDITS SECTION 1: BASIS AND CREDITS

# **Determination of Eligible and Qualified Basis**

## A. Basis and Credits

	30% PVC for New Construction/ Rehabilitation	30% PVC for Acquisition
Total Eligible Basis:	\$12,408,858	
Ineligible Amounts		
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):		
Subtract Historic Credit (residential portion only):		
Total Ineligible Amounts:		
Total Eligible Basis Amount Voluntarily Excluded:		
Total Basis Reduction:		
Total Requested Unadjusted Eligible Basis:	\$12,408,858	
High Cost Area Adjustment:	100%	100%
Total Adjusted Eligible Basis:	\$12,408,858	
Applicable Fraction:	100%	100%
Qualified Basis:	\$12,408,858	
Total Qualified Basis:	\$12,40	08,858

# B. Determination of Federal Credit

	New Construction /Rehabilitation	Acquisition
Qualified Basis:	\$12,408,858	-
*Applicable Percentage:	3.36%	3.36%
Subtotal Annual Federal Credit:	\$416,938	
Total Combined Annual Federal Credit:	\$416	5,938

<sup>\*</sup>Applicants are required to use this percentage in calculating credit at the application stage.

## C. Determination of Minimum Federal Credit Necessary For Feasibility

Total Project Cost	\$13,654,000
Permanent Financing	\$8,611,387
Funding Gap	\$5,042,613
Federal Tax Credit Factor	\$0.96570

The federal tax credit factor must be between \$0.90 and \$1.10.

APPLICANTS ARE NOT PERMITTED TO CALCULATE CREDIT USING A TAX CREDIT FACTOR OUTSIDE OF THIS RANGE; DOING SO CAN RESULT IN APPLICATION DISQUALIFICATION. If your equity pricing is less than \$0.90 you must contact TCAC staff to discuss prior to submitting your application.

Total Credits Necessary for Feasibility\$5,221,718Annual Federal Credit Necessary for Feasibility\$522,172Maximum Annual Federal Credits\$416,938Equity Raised From Federal Credit\$4,026,367Remaining Funding Gap\$1,016,246

#### D. Determination of State Credit

Qualified Basis \$12,408,858

(only rehabilitation or new construction basis, except in rare cases of At-Risk projects

eligible for State Credit on the acquisition basis at the 0.13 factor)

Factor Amount
Maximum Total State Credit

	13%	
\$1,613,15	\$0	

(.13 federally-subsidized)

NC/Rehab

Acquisition

\$0.63000

### E. Determination of Minimum State Credit Necessary for Feasibility

State Tax Credit Factor

The state tax credit factor must be between \$0.60 and \$0.75. APPLICANTS ARE NOT PERMITTED TO CALCULATE CREDIT USING A TAX CREDIT FACTOR OUTSIDE OF THIS RANGE; DOING SO CAN RESULT IN APPLICATION DISQUALIFICATION.

State Credit Necessary for Feasibility Maximum State Credit Equity Raised From State Credit Remaining Funding Gap

\$1,613,089
\$1,613,089
\$1,016,246
\$0

FUNDING GAP MUST NOT EXCEED ZERO

#### **VI. POINTS SYSTEM - SECTION 1: THE POINTS SYSTEM**

## A. General Partner & Management Company Experience

**Maximum 9 Points** 

#### A(1) General Partner Experience

6 Points

Select from the following:

7 or more projects in service over 3 years (6 Points)

**General Partner Name:** 

The John Stewart Company

To receive points under this subsection for projects in existence for over 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant that the projects for which it is requesting points have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared (which must be effective no more than one year prior to the application deadline) and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested.

#### Total Points for General Partner Experience: 6

## A(2) Management Company Experience

3 Points

Select from the following:

11 or more projects managed over 3 years (3 Points)

**Management Company Name:** 

The John Stewart Company

#### Total Points for Management Company Experience: 3

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points. Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than two active LIHTC projects in California should refer to Regulation Section 10325(c)(2) and Checklist Items Tabs 21 and 22 for additional requirements.

#### Total Points for General Partner & Management Company Experience: 9

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# B. Housing Needs Maximum 10 Points

Select one: Senior Projects 10 Points

Total Points for Housing Needs: 10

#### C. Site & Service Amenities

**Maximum 25 Points** 

C(1) Site Amenities Maximum 15 Points

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application, except under the Public School subsection as indicated in Regulation Section 10325(c)(5)(A)(5). The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not include physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Amenities may include:

#### a) Transit-Oriented Development Strategy

(i) Located where there is a transit station, rain station, commuter rail station, bus station, or public bus stop within 1/4 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday, and the project's density exceeds 25 units per acre.

7 Points

(ii) The project site is within 1/4 mile of a transit station, rail station, commuter rail station, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday.

6 Points

(iii) The project site is within 1/3 mile of a public bus stop or rail station with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday.

5 Points

(iv) The project site is located within 1/4 mile of a regular public bus stop or a rapid transit system stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)

4 Points

(v) The project site is located within 1/3 mile of a regular public bus stop or rapid transit system stop.

3 Points

Select one:

(iv)

A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit-Oriented Development Strategy Amenity:

4

#### b) Public Park

(i) The site is within 1/4 mile of a public park (1/2 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public. 3 Points

Joint-use agreement (if yes, please provide a copy)

N/A

(ii) The site is within 1/2 mile (1 mile for Rural set-aside).

2 Points

Select one:

(i)

### Total Points for Public Park Amenity:

#### c) Book-Lending Public Library

(i) The site is within 1/4 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1/2 mile for Rural set-aside projects).

3 Points

(ii) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).

2 Points

Select one: (ii

## Total Points for Public Library Amenity: 2

# d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market

Please refer to Checklist Items for supporting documentation requirements

The site is within 1/4 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).

5 Points

(ii) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

4 Points

(iii) The site is within 1.5 miles of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 miles for Rural set-aside projects).

3 Points

(iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).

4 Points

(v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).

3 Points

(vi) The site is within 1/4 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year. 2 Points

(vii) The site is within 1/2 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year.

1 Point

Select one:

(iii)

#### Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity:

## e) Public Elementary, Middle, or High School

(i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.

3 Points

(ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.

2 Points

Select one:

N/A

#### Total Points for Public Elementary, Middle, or High School Amenity:

: 0

# f) Senior Developments: Daily Operated Senior Center

(i) For a **senior development** the project site is within 1/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1/2 mile for Rural set-aside).

3 Points

(ii) The project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural Set-aside).

2 Points

Select one:

(ii)

## Total Points for Daily Operated Senior Center Amenity:

2

#### g) Special Needs or SRO Development: Population Specific Service Oriented Facility

(i) For a **special needs or SRO development**, the site is located within 1/2 mile of a facility that operates to serve the population living in the development.

3 Points

(ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development.

2 Points

Select one:

N/A

#### Total Points for Population Specific Service Oriented Facility Amenity:

\_\_\_

## h) Medical Clinic or Hospital

(i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).

3 Points

(ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).

2 Points

Select one:

(i)

#### Total Points for Medical Clinic or Hospital Amenity:

3

### i) Pharmacy

 The site is within 1/4 mile of a pharmacy (1/2 mile for Rural Set-aside). (This category may be combined with the other site amenities above).

2 Points

(ii) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).

1 Point

Select one:

N/A

#### Total Points for Pharmacy:

Λ

### j) In-unit High Speed Internet Service

(i) High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 10 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.

2 Points

(ii) Rural set-aside only: High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 10 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.

3 Points

Select one:

N/A

Total Points for Internet Service:

Total Points for Site Amenities:

: 17

0

One Amenity Cont	act List.		
Amenity Name:	Dixon Readi-Ride Transit Service	Amenity Name:	Veterans Park/Hall Park
Address:	600 E. A Street	Address:	600 E. A Street
City, Zip	Dixon, CA 95620	City, Zip	Dixon, CA 95620
Contact Person:	Cindy Muckensturm	Contact Person:	Janet Koster
Phone:	(707) 678-5020 Ext.:	Phone:	(707) 678-7051 Ext.:
Amenity Type:	Transit Station/Transit Stop	Amenity Type:	Public Park
Website:	www.ci.dixon.us/readiride	Website:	www.ci.dixon.us
Distance in miles:	N/A - will pick up on-site	Distance in miles:	0.32 miles
Amenity Name:	Dixon Senior Center	Amenity Name:	Public Library
Address:	210 S. Fifth Street	Address:	230 N. First Street
City, Zip	Dixon, CA 95620	City, Zip	Dixon, CA 95620
Contact Person:	Jean Lizarraga	Contact Person:	Gregg Atkins
Phone:	(707) 678-7022 Ext.:	Phone:	(707) 678-5447 Ext.:
Amenity Type:	Senior Center	Amenity Type:	Book-Lending Public Library
Website:	www.ci.dixon.us	Website:	www.dixonlibrary.com
Distance in miles:	0.83 miles	Distance in miles:	0.90 miles
Amenity Name:	Safeway Grocery Store	Amenity Name:	Dixon Family Practice
Address:	1235 Stratford Avenue	Address:	131 W. A Street, Suite 1
City, Zip	Dixon, CA 95620	City, Zip	Dixon, CA 95620
Contact Person:	Joey Cimo	Contact Person:	Minerva Arellano
Phone:	(707) 678-7400 Ext.:	Phone:	(707) 635-1621 Ext.:
Amenity Type:	Grocery/Farmers' Market	Amenity Type:	Medical Clinic/Hospital
Website:	www.safeway.com	Website:	www.communitymedicalcenters.org
Distance in miles:	1.94 miles	Distance in miles:	0.80 miles
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:		Amenity Type:	
Website:		Website:	
Distance in miles:		Distance in miles:	
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:		Amenity Type:	
Website:		Website:	
Distance in miles:		Distance in miles:	

**Site Amenity Contact List:** 

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C(2) Service Amenities **Maximum 10 Points** 

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants.

Except as provided below and in Reg. Section 10325(c)(5(B), in order to receive points in this category, physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 10 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use offsite services within 1/2 mile of the development (1 1/2 miles for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs and SRO projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.

No more than 10 points will be awarded in this category. The service budget spreadsheet must be completed. Amenities may include, but are not limited to:

#### a) Large Family, Senior, At-Risk projects:

Yes (1) Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.

5 points

N/A

Service Coordinator as listed above, except:

3 points

Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.

5 points

Yes (2)

Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.

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N/A	Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	3 points
<b>N/A</b> (3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	7 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours of instruction each year (30 hours for small developments).	5 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours of instruction each year (18 hours for small developments).	3 points
<u>N/A</u> (4)	Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
N/A	Health and wellness services and programs as listed above, except: Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A	Health and wellness services and programs as listed above, except:  Minimum of 40 hours of services per year for each 100 bedrooms.	2 points
N/A (5)	<b>Licensed child care.</b> Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	5 points
<b>N/A</b> (6)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	After school program for school age children as listed above, except:	3 points
	Minimum of 6 hours per week, offered weekdays throughout the school year.	
N/A	After school program for school age children as listed above, except:  Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points
b) Specia	I Needs and SRO projects:	
<u>N/A</u> (7)	Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan.  Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
N/A	Case Manager as listed above, except:  Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
	Millimum ratio of 11112 case manager to 100 bedrooms.	
<u>N/A</u> (8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not	5 points

limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. **Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.** 

N/A Service Coordinator or Other Services Specialist as listed above, except:  Minimum ratio of 1 FTE Case Manager to 600 bedrooms.	3 points
N/A  (9) Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	5 points
N/A  Adult educational, health & wellness, or skill building classes as listed above, except:  Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A  Adult educational, health & wellness, or skill building classes as listed above, except:  Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
N/A (10) <b>Health or behavioral health services</b> provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
N/A (11) Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	5 points
N/A (12) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A  After school program for school age children as listed above, except:  Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A  After school program for school age children as listed above, except:  Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points
The service budget spreadsheet must be completed. Total Points for Service	e Amenities: 10

## D. Sustainable Building Methods

**Maximum 10 Points** 

REVIEW REG. SECTION 10325(c)(6) BEFORE PROCEEDING

APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THIS APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

<u>D(1</u>	) New	Construction and Adaptive Reuse projects select from the following features:	
Υe	s (i)	Develop the project in accordance with the minimum	5 Points
		requirements with any one of the following programs:	
		GreenPoint Rated Multifamily Guidelines	
	(ii)	Energy efficiency as indicated in Reg. Section 10325(c)(6)(B) beyond the	
		requirements in 2008 Title 24, Part 6 of the California Building Code (2008 Title 24):	
	Yes	Low Rise (1-3 habitable stories)	
_		40.0%	5 Points
	N/A	Multifamily of 4+ habitable stories	
		N/A	0 Points
N/	A (III)	Develop the project beyond the minimum requirements of the program	
		chosen in section (i) above:	
		LEED	O Dointo
		N/A	0 Points
		GreenPoint Rated Multifamily Guidelines	
		N/A	0 Points
			o i oiiits
D(2	) Reha	bilitation projects select from the following features:	
NI/			
IN/	A (iv)	Develop the project in accordance with the minimum	0 Points
IN/	A (iv)	Develop the project in accordance with the minimum requirements with any one of the following programs:	0 Points
IN/	A (iv)	· · · ·	0 Points
		requirements with any one of the following programs:  N/A	0 Points
N/		requirements with any one of the following programs:  N/A  Rehabilitate to improve energy efficiency; points awarded based on percentage	0 Points
		requirements with any one of the following programs:  N/A  Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:	0 Points
		requirements with any one of the following programs:  N/A  Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:	
		requirements with any one of the following programs:  N/A  Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:	<ul><li>0 Points</li><li>0 Points</li></ul>
N/	<u>Α</u> (v)	requirements with any one of the following programs:  N/A  Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A	
	<u>Α</u> (v)	requirements with any one of the following programs:  N/A  Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A  Develop the project beyond the minimum requirements of the program	
N/	<u>Α</u> (v)	requirements with any one of the following programs:  N/A  Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A  Develop the project beyond the minimum requirements of the program chosen in section (i) above:	
N/	<u>Α</u> (v)	requirements with any one of the following programs:  N/A  Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A  Develop the project beyond the minimum requirements of the program	
N/	<u>Α</u> (v)	requirements with any one of the following programs:  N/A  Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED  GreenPoint Rated Existing Home Multifamily Program	0 Points
N/	<u>Α</u> (v)	requirements with any one of the following programs:  N/A  Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED  GreenPoint Rated Existing Home Multifamily Program	0 Points
N/	<u>Α</u> (v)	requirements with any one of the following programs:  N/A  Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED  GreenPoint Rated Existing Home Multifamily Program  N/A  N/A	0 Points
N/	<u>Α</u> (v)	requirements with any one of the following programs:  N/A  Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED  GreenPoint Rated Existing Home Multifamily Program  N/A  2011 Enterprise Green Communities	0 Points 0 Points 0 Points
N/	A (vi)	requirements with any one of the following programs:  N/A  Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED  GreenPoint Rated Existing Home Multifamily Program  N/A  2011 Enterprise Green Communities	0 Points 0 Points 0 Points 0 Points
N/	A (vi)	Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED  GreenPoint Rated Existing Home Multifamily Program  N/A  2011 Enterprise Green Communities  N/A  Additional rehabilitation project measures (chose one or more of the following three care	0 Points 0 Points 0 Points tegories):
N/	A (vi)	requirements with any one of the following programs:  N/A  Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED  GreenPoint Rated Existing Home Multifamily Program  N/A  2011 Enterprise Green Communities  N/A  Additional rehabilitation project measures (chose one or more of the following three catalogue)  (A) PHOTOVOLTAIC / SOLAR	0 Points 0 Points 0 Points 0 Points
N/	A (vi)	Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED  GreenPoint Rated Existing Home Multifamily Program  N/A  2011 Enterprise Green Communities  N/A  Additional rehabilitation project measures (chose one or more of the following three care	0 Points 0 Points 0 Points tegories):
N/	A (vi)	requirements with any one of the following programs:  N/A  Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  Improvement over current:  N/A  Develop the project beyond the minimum requirements of the program chosen in section (i) above:  LEED  GreenPoint Rated Existing Home Multifamily Program  N/A  2011 Enterprise Green Communities  N/A  Additional rehabilitation project measures (chose one or more of the following three catalogue)  (A) PHOTOVOLTAIC / SOLAR	0 Points 0 Points 0 Points tegories):

- - 2. Certify building management staff in sustainable building operations (BPI or equivalent)

  - 3. Undertake formal building systems commissioning, retro-commissioning, or re-commissioning

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(6), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(6)(H) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(6) will be subject to negative points under Section 10325(c)(3).

**Total Points For Sustainable Building Methods: 10** 

E. Lowest Income Maximum 52 Points

#### E(1) Lowest Income Restriction for All Units

50 Points

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income for 25 points and 40% of Income Targeted Units to Total Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Income Targeted Units" may be used multiple times. For example, 50% of Targeted Units at 50% of Area Median Income for 25 points may be combined with another 50% of Targeted Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

\*Only projects competing in the Rural Set-aside may use the 55% AMI column and selected targeting in the 50% AMI column.

\*\*60% AMI is included as a place-holder and will not receive any additional points.

		Percent of Area Median Income (AMI)						
		**60%	*55%	50%	45%	40%	35%	30%
	80%	0				45	47.5	50
	75%	0				42.5	45	47.5
	70%	0				40	42.5	45
	65%	0			35	37.5	40	42.5
	60%	0			32.5	35	37.5	40
	55%	0			30	32.5	35	37.5
	50%	0		25*	27.5	30	32.5	35
	45%	0		22.5*	25	27.5	30	32.5
Percent of Income	40%	0	17.5	20	22.5	25	27.5	30
Targeted Units to	35%	0	15	17.5	20	22.5	25	27.5
Total Tax Credit	30%	0	12.5	15	17.5	20	22.5	25
Units (exclusive of	25%	0	10	12.5	15	17.5	20	22.5
mgr.'s units)	20%	0	7.5	10	12.5	15	17.5	20
	15%	0	5	7.5	10	12.5	15	17.5
	10%	0	2.5	5	7.5	10	12.5	15

Consolidate your units before entering your information into the table						
Do not enter any non-qualifying units into the table						
<u>Number</u> of Targeted Tax Credit Units	Percent of Area Median Income (AMI) (30%- 55%)	Percentage of Units to Total Units (before rounding down)	Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)	Points Earned		
6	30	10.17	10	15		
	35	0.00	0	0		
43	40	72.88	70	40		
	45	0.00	0	0		
	50	0.00	0	0		
10	50 -Rural only	16.95	15	7.5		
	55 -Rural only	0.00	0	0		
	60	0.00	0	0		
59 Total Points Requested: 62.5						

<sup>\*</sup>IF 60% AMI UNITS ARE LESS THAN 10% OF TOTAL UNITS, LEAVE CELL E626 BLANK.

#### E(2) Lowest Income for 10% of Total Restricted Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Tax Credit Units per Bedroom Size	Number of Targeted Tax Credit Units @ 30% AMI	Percentage of Units to Total Units (by bedroom size)
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	0	0	0.0000
2 BR	0	0	0.0000
1 BR	59	6	0.1017
SRO	0	0	0.0000
Total:	59	6	0.1017

Lowest Income for 10% of Total Restricted Units at 30% AMI Points: 2
Total Points for Lowest Income: 64.9

#### F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 20 points. Within the application the following must be delivered (see Checklist Items for additional information):

Readines	s to Proceed	Maximum 20 Points			
Yes (i)	Enforceable commitment for all construction financing, as evidenced by executed commitment and payment of commitment fees	5 points			
Yes (ii)	Evidence, as verified by the appropriate officials, of site plan approval and that all land use environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction are either finally approved or unnecessary	5 points			
Yes (iii)	All necessary public/tribal approvals except building permits	5 points			
Yes (iv)	Design review approval	5 points			

20 points will be available to projects that document all of the above and are able to begin construction within 180 days of the Credit Reservation, as evidenced by submission of the following within 180 days of the Credit Reservation: updated application form and explanation of changes, executed construction contract, breakdown of lender-approved construction costs, recorded deeds of trust for all construction financing, binding commitments for permanent financing and any other required financing, a limited partnership agreement executed by the general partner and the investor providing the equity, payment of all construction lender fees, issuance of building permits (a grading permit does not meet this requirement), and notice to proceed delivered to the contractor. If no construction lender is involved, evidence must be submitted within 180 days after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Credit Reservation. In addition to the above, all applicants receiving any points under this subsection must provide an executed Letter of Intent (LOI) from the project's equity partner within 90 days of the credit reservation. The LOI must include those features called for in the CTCAC application (See Appendix for requirements).

In the event that one or more of the above criteria have NOT been met, 5 points may be awarded for each one that has been met, up to a maximum of 15 points. In such cases, the 180-day requirements shall not apply to projects that do not obtain the maximum points in this category. The 90-day requirements apply to all projects requesting any points under this category.

> **Total Points for Readiness to Proceed:** 20

## VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

All Projects: Total Possible Points: 126, Minimum Points Required: 112
(Do Not Submit An Application If You Do Not Have The Minimum Points Required)

		APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A.	General Partner & Management Company Experience	9	9	9
	A(1) General Partner Experience	6	6	
	A(2) Management Company Experience	3	3	
В.	Housing Needs	10	10	10
C.	Site & Service Amenities	25	25	25
	C(1) Site Amenities	17	15	
	C(2) Service Amenities	10	10	
D.	Sustainable Building Methods	10	10	10
E.	Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
	E(1) Lowest Income	62.5	50.0	
	E(2) 10% of Units Restricted @ 30% AMI	2	2	
F.	Readiness to Proceed	20	20	20
*Neg	ative Points (if any, please enter amount:)		NO MAX	0
			Total Points:	126.0

<sup>\*</sup>Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

#### VII. TIE BREAKER SYSTEM FINAL TIE BREAKER SELF SCORE

This section is included in the application for self-scoring. Be aware that TCAC will use self scores to determine which projects undergo further review in the competition, including the verification of self scores, for possible reservation of tax credits. TCAC will not verify or evaluate every project's self score. Project's that self score too low to successfully compete for a reservation of tax credits will <u>not</u> undergo any further review by TCAC.

Provide evidence of committed permanent public funds in Tab 20 and evidence of public subsidies, if any, in Tab 17.

Projects with commercial/non-residential costs will have committed public funds discounted by the percentage of the project proposed to be commercial or non-residential.

Evidence of land value is required (see Tab 1). The value of the land per TCAC Regulations must be included in "Total residential project development costs" below as evidenced in Tab 1 of the application. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

#### Final Tie Breaker Formula:

Committed permanent public funds defraying residential costs

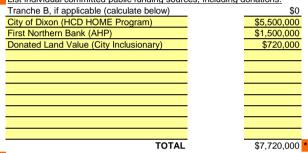
Total residential project development costs

+ (( 1 - Requested unadjusted eligible basis Total residential project development costs ) /3)

#### Self-Scoring Calculation:

\* \$7,720,000 \$13,654,000 \$13,654,000 \$13,654,000 \$13,654,000 \$13,654,000

List individual committed public funding sources, including donations:



- \*\* The first numerator may include the following permanent funding sources that are <u>not</u> eligible for public funds points under Reg. Section 10325(c)(1)(C): (1) funding contributed by a charitable foundation where a public body appoints a majority of the voting members; and (2) land and improvements contributed by a 501(c) organization as long as the asset was held by the organization for at least 10 years per TCAC Reg. Section 10325(c)(10).
- For mixed-use projects, the permanent public fund numerator must be discounted/reduced by the mixed-use ratio below.

  Mixed-use projects: Total commercial cost / Total project cost:

  0.00%

THE PRORATED COMMERCIAL COST DEDUCTION TO PUBLIC FUNDS MUST BE CALCULATED FIRST, BEFORE APPLYING ANY SUBSIDY ADJUSTMENT/INCREASE (REGULATION SECTION 10325(c)(10)(A)) TO THE NUMERATOR. TCAC staff may adjust this ratio as deemed appropriate.

Sample formula (commercial costs) for numerator Committed permanent public funds defraying residential costs = (F38)\*(1-I45)

\* For projects with public operating or rental subsidies listed in Reg. Section 10325(c)(10)(A), calculate the percentage increase below and increase the permanent public funds numerator by the adjustment percentage.

Operating and rental subsidies: % of subsidized units: The number of rental subsidy units and the number of operating subsidy units are cumulative, up to 100%.

0.00% Subsidy adjustment/increase to permanent public funds numerator (This adjustment is calculated in the numerator after any commercial cost adjustment).

Sample formula (subsidies) for numerator Committed permanent public funds defraying residential costs =F38\*(1+H53)

TOTAL

Sample formula (subsidies and commercial costs) for numerator Committed permanent public funds defraying residential costs =(F38\*(1-145))\*(1+H53)

#### **Tranche B calculation**

For purposes of the public funds points section and the final tie breaker, a Tranche B loan is the lesser of the actual commitment amount or the following. Please note, an application must include a private Tranche B loan supported by a public subsidy to utilize this calculation.

Rental Income Differential: Rent Limit: 40% AMI

(SRO/SpN) Public Calculated OR 50% AMI Subsidy Annual Unit Type # of Units Contract Rent (ALL OTHER) Rent \$0 SRO SRO \$0 SRO \$0 SRO \$0 SRO \$0 SRO \$0

 Rental Income Differential
 \$0

 Less Vacancy
 5.0%

 Net Rental Income
 \$0

 Available for debt service
 @ 1.15 DSC ratio:
 \$0

Loan term (years) 15
Interest rate (annual) 6.0%
DSC ratio 1.15

Loan amount per TCAC underwriting standards: \$0

Actual Tranche B loan amount:

Comments or additional information as necessary:

#### 15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE Gross Rent	MULTIPLIER 1.025	YEAR 1 \$394,188	YEAR 2 \$404,043	YEAR 3 \$414,144	YEAR 4 \$424,497	YEAR 5 \$435,110	YEAR 6 \$445,988	YEAR 7 \$457,137	YEAR 8 \$468,566	YEAR 9 \$480,280	YEAR 10 \$492,287	YEAR 11 \$504,594	YEAR 12 \$517,209	YEAR 13 \$530,139	YEAR 14 \$543,393	YEAR 15 \$556,977
Less Vacancy	5.00%	-19,709	-20,202	-20,707	-21,225	-21,755	-22,299	-22,857	-23,428	-24,014	-24,614	-25,230	-25,860	-26,507	-27,170	-27,849
Rental Subsidy	1.025	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Less Vacancy	5.00%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous Income	1.025	3,120	3,198	3,278	3,360	3,444	3,530	3,618	3,709	3,801	3,896	3,994	4,094	4,196	4,301	4,408
Less Vacancy	5.00%	-156	-160	-164	-168	-172	-176	-181	-185	-190	-195	-200	-205	-210	-215	-220
Total Revenue		\$377,443	\$386,879	\$396,551	\$406,464	\$416,626	\$427,042	\$437,718	\$448,661	\$459,877	\$471,374	\$483,158	\$495,237	\$507,618	\$520,309	\$533,317
EXPENSES																
Operating Expenses:	1.035	000 500	007.400	000.007	000.004	000 100	004 474	400.575	000 745	004.005	000 117	007.004	000.000	040.040	044 445	<b>#</b> 40.005
Administrative		\$26,500	\$27,428	\$28,387	\$29,381	\$30,409	\$31,474	\$32,575	\$33,715	\$34,895	\$36,117	\$37,381	\$38,689	\$40,043	\$41,445	\$42,895
Management		30,240	31,298	32,394	33,528	34,701	35,916	37,173	38,474	39,820 68,474	41,214	42,657	44,149	45,695	47,294	48,949
Utilities		52,000 80,225	53,820 83,033	55,704 85,939	57,653 88,947	59,671 92,060	61,760 95,282	63,921 98,617	66,159 102,069	105,641	70,871 109,338	73,351	75,918	78,576 121,225	81,326 125,468	84,172 129,860
Payroll & Payroll Taxes Insurance		15,000	63,033 15,525	16,068	16,631	92,060 17,213	95,262 17,815	18,439	19,084	19,752	20,443	113,165 21,159	117,126 21,900	22,666	23,459	24,280
Maintenance		50.700	52.475	54,311	56.212	17,∠13 58.179	60,216	62.323	64.505	19,752 66.762	20,443 69.099	71,517	74,020	76,611	23,459 79.293	24,260 82,068
Other Operating Expenses		12.000	12.420	12.855	13.305	13,770	14.252	14.751	15.267	15.802	16.355	16,927	17.520	18.133	18.767	19,424
Total Operating Expenses		\$266,665	\$275,998	\$285,658	\$295,656	\$306,004	\$316,714	\$327,799	\$339,272	\$351,147	\$363,437	\$376,157	\$389,323	\$402,949	\$417,052	\$431,649
Tenant Internet Expense*	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	28,075	29,058	30,075	31,127	32,217	33,344	34,511	35,719	36,969	38,263	39,603	40,989	42,423	43,908	45,445
Replacement Reserve		36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000	36,000
Real Estate Taxes	1.020	1,200	1,224	1,248	1,273	1,299	1,325	1,351	1,378	1,406	1,434	1,463	1,492	1,522	1,552	1,583
Total Expenses		\$331,940	\$342,280	\$352,981	\$364,057	\$375,520	\$387,384	\$399,662	\$412,370	\$425,522	\$439,134	\$453,223	\$467,804	\$482,894	\$498,513	\$514,677
•			, ,	,	,					,				,	,	
Cash Flow Prior to Debt Ser	vice	\$45,503	\$44,599	\$43,569	\$42,407	\$41,106	\$39,658	\$38,056	\$36,291	\$34,355	\$32,240	\$29,936	\$27,434	\$24,724	\$21,796	\$18,639
MUST PAY DEBT SERVICE		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		U	0	0	0	0	0	0	0	0	0	0	0	0	0	0
			0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Debt Service		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cash Flow After Debt Service	е	\$45,503	\$44,599	\$43,569	\$42,407	\$41,106	\$39,658	\$38,056	\$36,291	\$34,355	\$32,240	\$29,936	\$27,434	\$24,724	\$21,796	\$18,639
Percent of Gross Revenue		11.45%	10.95%	10.44%	9.91%	9.37%	8.82%	8.26%	7.68%	7.10%	6.50%	5.89%	5.26%	4.63%	3.98%	3.32%
25% Debt Service Test		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!									
Debt Coverage Ratio		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!									
OTHER SESON																
OTHER FEES** GP Partnership Management Fe	0														\$8,500	\$12,000
LP Asset Management Fee	C														3,500	3,500
Incentive Management Fee															0,000	0,000
indentive Management rec																
Total Other Fees		0	0	0	0	0	0	0	0	0	0	0	0	0	12,000	15,500
Remaining Cash Flow		\$45,503	\$44,599	\$43,569	\$42,407	\$41,106	\$39,658	\$38,056	\$36,291	\$34,355	\$32,240	\$29,936	\$27,434	\$24,724	\$9,796	\$3,139
Deferred Developer Fee**		\$45,503	\$44,599	\$43,569	\$42,407	\$41,106	\$39,658	\$38,056	\$36,291	\$34,355	\$32,240	\$29,936	\$27,434	\$24,724		
Residual or Soft Debt Payments	**															
City of Dixon (HCD HOME)															\$9,796	\$3,139

<sup>\*9%</sup> and 4% + state credit applications should include the cost of tenant internet service if requested in the Points System site amenity section.

<sup>\*\*</sup>Other Fees and all payments made from cash flow after must pay debt should be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.